



Emulex is one of the preeminent sources of a broad range of advanced storage networking infrastructure solutions. Emulex's award-winning storage networking solution offerings include host bus adapters (HBAs), embedded storage switches, storage I/O controller and SAN storage switch products.

**Situation** - Only Emulex offers the combination of product, technology and solution-level expertise needed to deliver this level of flexibility to its customers. This unique array of capabilities has propelled the company to a position of leadership in the storage networking market, from which it drives the migration of storage technologies to next generation solutions. As such, they needed to create a state-of-the-art audiovisual technology environment in their new facility. Emulex needed to ensure its facility had the latest systems for its employees to use as a means of collaborating with key engineering teams as well as connecting to external suppliers, in order to come up with the latest networking

infrastructure solutions.

**Solution** - Employing the latest audiovisual communications technologies, Spinitar designed, engineered and installed 20 feature-rich and user-friendly custom room environments. As innovation and collaboration are key components to Emulex's success, Spinitar needed to ensure the solutions provided would enhance and enable easy access to internal and external customers through audiovisual equipment. The Executive Boardroom needed to be a high-end room, utilizing AMX control systems and other sophisticated equipment. The latest technology would ensure that the overall image and direction of the company would be presented accurately to external organizations.

Emulex was looking for an audiovisual technology solution that would enable better communication between departments while ensuring that company

operations were efficient, cost-effective and collaborative. As part of its audiovisual integration, Spinitar worked to ensure that integrated equipment was seamless and easily accessible to departmental staff.

**Results** - As a result of Spinitar's integration, Emulex is utilizing audiovisual technology, including videoconferencing and control system components, to communicate and collaborate in real-time. Employees and staff have the opportunity to communicate with each other throughout the work day. The system is also enabling staff to communicate and collaborate with vendors and suppliers more, which has saved the company time. A total of 14 small and medium-sized conference and training rooms were created, enabling employees within all departments to collaborate on engineering projects independently or via videoconferencing sessions. As communication with external suppliers is reliant on high-speed, multi-purpose videoconferencing capabilities, Spinitar integrated four high-end audiovisual conference rooms complete with Polycom videoconferencing systems. An interactive break room was designed to be utilized by employees as well as for quarterly, all-employee meetings conducted by senior management personnel. The integration also incorporated the latest Sharp LCD technology in the company's in-house gym.

Spinitar's industry-trained project teams worked closely with Emulex's internal teams to ensure that an installation of this magnitude was coordinated well to address our client's specific needs cost-effectively and efficiently.

